



Gallagher Connect Partners

Gallagher's premier network for certified diverse Partners



Gallagher

J. Archer
INSURANCE GROUP

Insurance related supplier diversity spend – A New Strategy for Fortune 500 Companies



Gallagher believes that clients benefit when intrinsic values, especially those related to diversity, culture, and inclusion, are aligned with business objectives.

Gallagher Connect Partners is an inclusive network of minority, women and other diverse certified insurance professionals that were strategically selected based on their unique specializations, shared values and proven ability to best serve our clients' risk management, insurance and supplier diversity needs.



Meeting your ever-growing diversity spend targets through our MWBE partnerships.

The emphasis and higher targets on supplier diversity spends have left many Fortune 500 companies and other commercial businesses seeking ways to meet and exceed their diversity goals, but are challenged meeting these goals through traditional suppliers. Gallagher Connect Partners can help you achieve your supplier diversity goals, while delivering a broader scope of insurance products and services for our clients.



Why Gallagher Connect Partners?

Through a very competitive process, Gallagher Connect Partners are thoroughly vetted and selected as the premier firms. Partners have deep expertise, unique perspectives and capabilities across a wide range of industries and coverages.

A Differentiated Approach.

We are committed to building inclusive teams with top talent who are representative of our clients, their employees and the communities they serve. This commitment and business strategy has afforded Gallagher recognition in the marketplace for putting their clients first and doing what is in their best interest. Through our internal diversity and external diverse partnerships with diverse insurance specialists, we can bring the most value, thought leadership and innovation to our clients.

Our diverse insurance network partnerships and unique approach serves your best interests. By establishing a scope of responsibilities based on each party's specializations and strengths in advance of the RFP process, Gallagher and its partners are able to develop innovative solutions and deliver cost-effective insurance strategies.

You receive the local and diverse expertise you need, backed by the strength of Gallagher's Global Brokerage, to help you achieve your supplier diversity goals, as well as broader organizational goals, giving you confidence in your choice for risk management solutions.

Through collaboration and by leveraging each other's knowledge and skills, Gallagher Connect Partners can develop creative and powerful solutions for our shared clients.

What does the GCP network mean for clients?

- Expanded access to thought leadership, intellectual capital and innovative business solutions
- Opportunity to reaffirm their commitment toward their own diversity and inclusion goals
- Increased spend with diverse suppliers
- Collaboration with specialized brokerage partners for their unique business needs
- Ability to tap into resources and secure world-class service



ABOUT J. ARCHER INSURANCE GROUP, LLC

J. Archer Insurance Group is a full-service insurance, risk management and consulting firm. Our difference is our people. We are a team of experienced and thoughtful leaders who understand the value of relationship capital. Not only are we people centric and performance driven, we are committed to ethical and transparent ways of doing business.

Our unique consultative approach, along with our industry expertise and resources, allows us to deliver timely, cost effective, and tailored insurance solutions. We customize risk management programs to provide our clients with more than just peace of mind. Loss prevention and claims advocacy are also key commitments to our clients. With superior servicing metrics and uncompromising standards, J. Archer Insurance Group is able to assist our clients in every aspect of their risk management program.

Our Services:

- Property
- Casualty
- Claims Advocacy
- Construction OCIP/CCIP
- Cyber
- Employee Benefits
- International & Foreign
- Loss Control & Prevention
- Management Liability/Executive Risk
- Personal Lines
- Professional
- Workers' Compensation

Industries We Specialize In Serving:

- Aviation
- Construction
- Financial Institutions
- Healthcare
- Higher Education
- Nonprofit
- Public Sector
- Private Client
- Real Estate/Hospitality
- Religious
- Technology
- Transportation



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Johnte' Archer, JD is the CEO of J. Archer Insurance Group and has over 20 years of insurance, risk management and consulting experience. The firm's exponential growth over the last 10 years can be attributed to her authentic servant leadership. With laser focus on offering best in class insurance and risk management solutions, Johnte' believes that the client-advisor relationship is one of trust, respect, and a vested interest in the success of the client, their people and community.



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Richard is a connector and lifelong educator, trainer and business development specialist with over 25 years of experience. His strength is building strategic and fortifying genuine relationships in order foster win, win, win propositions. He brings value to individuals, small businesses, corporations, municipalities and governmental entities by introducing them to the leadership and expertise of the risk managers and consultants of our firm. Most importantly, he promotes The J. Archer Way of doing business, where the culture is client-centric and fueled by exceptional customer experiences.

archerinsgroup.com



About Gallagher

Gallagher is a global leader in insurance, risk management and consulting services. We help businesses grow, communities thrive and people prosper. We live a culture defined by The Gallagher Way, our set of shared values and guiding tenets. A culture driven by our people, nearly 30,000 strong, serving our clients with customized solutions that will protect them and fuel their futures. Around the globe and across a full spectrum of services.

The information contained herein is offered as insurance industry guidance and provided as an overview of current market risks and available coverages and is intended for discussion purposes only. This publication is not intended to offer legal advice or client-specific risk management advice. Any description of insurance coverages is not meant to interpret specific coverages that your company may already have in place or that may be generally available. General insurance descriptions contained herein do not include complete insurance policy definitions, terms, and/or conditions, and should not be relied on for coverage interpretation. Actual insurance policies must always be consulted for full coverage details and analysis. Insurance brokerage and related services to be provided by Arthur J. Gallagher Risk Management Services, Inc. (License No. 0D69293) and/or its affiliate Arthur J. Gallagher & Co. Insurance Brokers of California, Inc. (License No. 0726293).

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